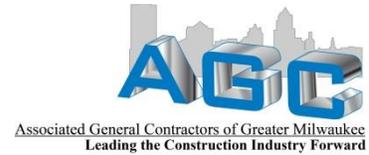


# AGC of Greater Milwaukee Labor & Legal Update

March 31, 2017



The *Labor & Legal Update* is provided as part of the AGC of Greater Milwaukee's Labor Relations Program, and is an essential resource designed to help keep you informed on the latest labor and legal developments in the local construction industry. AGC members and affiliates are encouraged to contact AGC's General Counsel, Nathan Jurowski, with any questions or comments regarding this publication, at (414) 778-4104 or [njurowski@agc-gm.org](mailto:njurowski@agc-gm.org).

## Seminar: Wisconsin Sales & Use Tax for Contractors

**April 5, 2017 – Hurry, registration closes soon!**

***Information to help make your team stronger!***

Sales and use tax affect a large part of your company's bottom line. From bidding to recordkeeping, mistakes can be costly. It's valuable to have someone in your organization who knows the details of the law. That's why we have opened our doors for just that purpose.

The AGC of Greater Milwaukee is hosting Sales Tax Specialist, Holly Hoffman, of the Wisconsin Department of Revenue, to speak directly with contractors on this important topic. This in-depth discussion is tailored to construction contractors and is designed to guide your key financial personnel through the various factors which affect how sales and use tax is assessed. This program also addresses new developments in the law, highlighting exemptions previously unavailable to contractors. Finally, attendees will learn proper recordkeeping techniques, so you can avoid costly audits.

**We encourage you to help make your team stronger by sending someone from your office to this beneficial program. [Click here](#) for more information and to register.**

## 2017 Collective Bargaining Update

**We are ready, let the bargaining begin!**

The AGC and its management bargaining committees have laid the groundwork for what promises to be a productive year of negotiations. Our contractor-members have identified the crucial issues that will define collective bargaining with some of the largest construction unions in southeastern Wisconsin. The AGC appreciates the feedback we have received from union contractors all throughout our area.

We will strive to find common ground with the unions on issues that face, not just the individual trades, but the industry as a whole. At the same time, we recognize there will be disagreements. We are confident, however, that our relationships with the unions, as well as our teams' experience and leadership, will be enough to navigate these differences.

We would also like to thank those contractors who participated in our pre-bargaining surveys. These responses were a great asset in helping us refine the important issues of bargaining. Your participation and engagement helps to empower us as advocates for the contractors and the industry.

We will continue to notify you of our progress, so that you are prepared for any changes to the labor agreements.

If you have any questions, contact Nathan Jurowski, AGC General Counsel, at [njurowski@agc-gm.org](mailto:njurowski@agc-gm.org) or at (414) 778-4104.

## Educational Programming Calendar

### Constructive Advice to Save You Time and Money

#### **Mark Your Calendar!**

As a reminder, the AGC of Greater Milwaukee offers the following programs designed to keep you compliant with state regulations and up-to-date on vital aspects of the law, and features industry experts and legal professionals. Sign up today!

**Sales & Use Tax for Contractors**, April 5<sup>th</sup>, 8:00 am to 11:30 am  
**Holly Hoffman**, Sales Tax Specialist, Wisconsin Dept. of Revenue

**Change Orders and the Clauses that Govern**, April 26<sup>th</sup>, 2:00 pm to 3:30 pm  
**Nathan Jurowski**, General Counsel, AGC of Greater Milwaukee

**The State of Labor Relations and the Pension Plan**, June 21<sup>st</sup>, 2:00 pm to 3:30 pm  
**Mike Gantert**, Executive Direct, Building Trades United Pension Trust Fund (BTUPTF)  
**Nathan Jurowski**, General Counsel, AGC of Greater Milwaukee

For further information or to register, visit our website at [agc-gm.org](http://agc-gm.org) or contact Kim Jalalian, AGC Education Director at (414) 778-4100 or [kjalalian@agc-gm.org](mailto:kjalalian@agc-gm.org).

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